



SOELDNER CONSULTING LLC
7901 4TH ST N, STE 300, ST. PETERSBURG, FL 33702
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Florida-Registered | Veteran-Owned | Founded 2019

Executive Overview

SOELDNER CONSULTING LLC

Company Profile

Soeldner Consulting LLC is a Florida-registered, veteran-owned defense consulting and value-added representation firm founded in 2019. The company provides strategic, operational, and technical advisory services to defense ministries, NATO elements, multinational organizations, and defense industry partners across the United States, Europe, and allied nations.

Headquarters: 7901 4th Street N, Suite 300, St. Petersburg, FL 33702 USA

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Status: Florida-registered Limited Liability Company | Veteran-Owned | Active Top Secret/SCI Clearance

Core Business Functions

1. Independent Consulting

Delivering vendor-neutral strategic and operational advisory services across defense, security, and infrastructure domains. Consulting activities include capability analysis, risk and resilience frameworks, planning support, and direct liaison to government or industry clients.

2. Value-Added Representation (VAR)

Serving as an authorized representative for select U.S. and European defense or technology partners. Operating under Florida law, the company facilitates regional engagement, contract development, and program integration, typically under a 10% commission structure with a non-exclusive initial term.

3. Strategic Partnering

Building and managing cooperative relationships with prime contractors, integrators, and agencies to combine complementary capabilities and deliver joint, mission-critical outcomes for government and private-sector stakeholders.

Core Competencies

- **Special Operations and Counterterrorism Strategy**
- **Security Cooperation / Defense Liaison / FMF / BPC / SAMM**
- **Disaster Response and Continuity of Operations (COOP/BCP)**
- **Critical Infrastructure, Force Protection & Vulnerability Assessments**
- **Risk, Resilience, and Crisis Management**
- **Interagency / NATO SOF Integration and Coordination**
- **Program, Policy, and Project Management**
- **Training Design, Capacity Building, and Leadership Development**

Primary Market Sectors

- NATO and Allied Defense Programs
- U.S. and Partner Nation Special Operations Forces
- Defense Contractors and Integrators
- Multinational Security Organizations
- Critical Infrastructure and Energy
- Emergency Response and Civil Protection
- Maritime and Port Security
- Crisis and Continuity Management

Leadership

Soeldner Consulting LLC is led by **Warren D. Soeldner**, Chief Executive Officer. A retired U.S. Army Command Sergeant Major and Special Forces operator, Mr. Soeldner brings more than three decades of leadership in Special Operations, NATO cooperation, and multinational defense engagement.

Under his direction, the company operates with a culture of discretion, precision, and mission success—ensuring that every engagement reflects the professionalism and standards expected of U.S. and allied defense partners.

Certifications & Compliance

- **Certified Business Continuity Professional (CBCP)**
- **M.S. in Strategic Leadership**
- **B.S. in Military Leadership**
- **Active Top Secret / SCI Clearance**

All operations adhere to FCPA, ITAR, EAR, UK Bribery Act, and EU dual-use compliance standards.

Key Controls:

- Anti-corruption & ethics compliance
- Export control and license management
- Risk and resilience integration
- Transparent contracting and audit readiness

Geographic Footprint

While headquartered in St. Petersburg, Florida, Soeldner Consulting operates globally with a professional presence across Europe and the NATO Southern Region, supporting U.S., allied, and partner-nation defense initiatives.

Discreet. Credible. Results-focused. Bridging strategy and operations across NATO and allied defense sectors.